

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Almonds

Monthly Market Share For: December 1997

Month\Year: 2.0 \ 10.6

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	50%	72%	22 Days	\$1,536	\$96 ¹			AI					\$1,632
COSCO	50%	9%	26 Days	\$1,600	\$20 ¹			AI					\$1,620
Neptune	0%	9%	27 Days	\$1,536	\$96 ¹			AI					\$1,632

¹ Rate is per container

Average Container Rate \$1,626

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bombay, India

Almonds

Monthly Market Share For: December 1997

Month\Year: 2.0 \ 148.5

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	100%	4%	33 Days	\$2,602	\$96 ¹			AI					\$2,698
APL	0%	68%	42 Days										
Hanjin	0%	15%	33 Days										
Hapag-Lloyd	0%	9%	28 Days										

¹ Rate is per container

Average Container Rate \$2,698

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Almonds

Monthly Market Share For: December 1997

Month\Year: 19.8 \ 139.9

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Cho Yang	71%	59%	12 Days	\$1,020	AI		AI	AI					\$1,020
Hanjin	29%	21%	12 Days										
Hyundai	0%	5%	14 Days ⁵	\$1,142	\$96 ¹		AI	AI					\$1,238
APL	0%	4%	11 Days	\$1,144	\$96 ¹		AI	AI					
Senator	0%	4%	18 Days	\$991	\$96 ¹		AI	AI					\$1,087

¹ Rate is per container

⁵ Transit time is based on departure from Los Angeles, CA.

Average Container Rate \$1,020

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Almonds

Monthly Market Share For: December 1997

Month\Year: 16.3 \ 172.5

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	32%	8%	15 Days	\$913	\$96 ¹			AI					\$1,009
Sea-Land	18%	10%	15 Days	\$913	\$96 ¹			AI					\$1,009
Maersk	12%	15%	15 Days	\$913	\$96 ¹			AI					\$1,009
OOCL	12%	11%	15 Days	\$913	\$96 ¹			AI					\$1,009
P&O Nedlloyd	6%	25%	13 Days	\$913	\$96 ¹			AI					\$1,009
Hyundai	6%	3%	18 Days ⁵	\$775	AI			AI					\$775
Zim Line	6%	2%	18 Days ⁵	\$595	\$96 ¹			\$267 ¹					\$958
Hapag-Lloyd	6%	1%	13 Days	\$913	\$96 ¹			AI					\$1,009
Yang Ming	0%	13%	17 Days										
K Line	0%	5%	17 Days	\$913	\$96 ¹			AI					\$1,009

¹ Rate is per container

⁵ Transit time is based on departure from Los Angeles, CA.

Average Container Rate \$991

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Almonds

Monthly Market Share For: December 1997

Month\Year: 1.3 \ 14.1

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hapag-Lloyd	100%	16%	31 Days	\$1,636	\$96 ¹			AI					\$1,732
Sea-Land	0%	70%	24 Days	\$1,636	\$96 ¹								\$1,732
Maersk	0%	14%	24 Days	\$1,636	\$96 ¹			AI				1732 pkgs.	\$1,732

¹ Rate is per container

Average Container Rate \$1,732

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Almonds

Monthly Market Share For: December 1997

Month\Year: 17.5 \ 67.1

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	43%	16%	16 Days										
Evergreen	29%	28%	17 Days	\$1,215	\$96 ¹		8%	AI					\$1,408
Yang Ming	23%	41%	15 Days	\$745	AI		AI	AI					\$745
K Line	6%	4%	15 Days										
Hyundai	0%	4%	17 Days ⁴	\$1,022	\$96 ¹		8%	AI					\$1,200
Hapag-Lloyd	0%	3%	14 Days										
OOCL	0%	3%	16 Days										

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

Average Container Rate \$1,117

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Almonds

Monthly Market Share For: December 1997

Month\Year: 0.5 \ 24.6

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	100%	6%	21 Days	\$1,536	\$96 ¹			AI					\$1,632
Sea-Land	0%	55%	22 Days	\$1,536	\$96			AI					\$1,632
Senator	0%	20%	20 Days	\$1,291	\$96 ¹			AI					\$1,387

¹ Rate is per container

Average Container Rate \$1,632

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L.A./L.B./Oakland Ports To Shanghai, China

Almonds

Monthly Market Share For: December 1997

Month\Year: 4.0 \ 11.4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>						<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	100%	82%	16 Days															

Average Container Rate

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L.A./L.B./Oakland Ports To Singapore

Almonds

Monthly Market Share For: December 1997

Month\Year: 3.6 \ 55.8

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	83%	13%	19 Days	\$1,250	AI		AI	AI					\$1,250
Maersk	17%	23%	18 Days	\$1,292	\$96 ¹		13%	AI					\$1,556
K Line	0%	25%	21 Days	\$1,292	\$96 ¹		13%	AI					\$1,556
Sea-Land	0%	11%	18 Days	\$1,292	\$96 ¹		13%	AI					\$1,556
Neptune	0%	6%	17 Days	\$1,292	\$96 ¹		13%	AI					\$1,556
Hapag-Lloyd	0%	5%	26 Days	\$1,292	\$96 ¹		13%	AI					\$1,556
Yang Ming	0%	4%	21 Days	\$1,350	AI		AI	AI					\$1,350
COSCO	0%	4%	30 Days										
APL	0%	4%	19 Days	\$1,292	\$96 ¹		13%	AI					\$1,556

¹ Rate is per container

Average Container Rate \$1,301

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Almonds

Monthly Market Share For: December 1997

Month\Year: 43.6 \ 347.9

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	31%	13%	13 Days	\$748	\$96 ¹		39%	\$453 ¹					\$1,589
Yang Ming	20%	25%	12 Days										
Hyundai	14%	3%	14 Days ⁵	\$1,087	\$96 ¹		39%	AI					\$1,607
Hanjin	11%	17%	12 Days	\$992	\$96 ¹		39%	AI					\$1,475
Cho Yang	11%	7%	12 Days	\$991	\$96 ¹		39%	AI					\$1,473
Evergreen	7%	13%	11 Days	\$1,287	\$96 ¹		39%	AI					\$1,885
Senator	2%	1%	11 Days	\$1,416	AI		AI	AI					\$1,416
NYK Line	0%	17%	15 Days	\$748	\$96 ¹		39%	\$453 ¹					\$1,589

¹ Rate is per container

⁵ Transit time is based on departure from Los Angeles, CA.

Average Container Rate \$1,582